

Global Technology Interface™ (GTI™)

Display, Discover, Develop, Deploy

A portal for enabling global technology collaborations

Cleantech (CT), Lifescience (LS) and Information and Communication Technology (ICT)

GBI – Technology Management Interface (TMI)

	Service	Description
Short Term	Market Validation	Opportunities in India; Potential for Technology in India
	Partner Identification & Connect	Identify and connect with potential partners for collaboration for business or research
	Technology Representation	Technology Manager who will be Single Point of Contact
Medium Term	Business Analytics	Techno-commercial analysis and revenue projection for local market.
	Business Strategy	Business Model Development; Marketing & Sales Strategy
	Technology Indigenization	Bill of Materials, Supply chain & Sourcing strategy; Cost assessment & Pricing Strategy; O&M Strategy;
	IP Management	*
Long Term	Demonstration Projects	Identification of potential partners and sites for piloting the technology
	Technology Product Development	Managing the research project and developing the products with identified partners
	Technology Commercialisation	Technology implementation in India; Scale-up of Technology & Business
	Financial Advisory	Connect with Financial Networks - VC PE, Debt, Corporate Investors, International and Bilateral Grants;
	Liaison with Government	Support on Tender applications, follow-up and lobbying, technology promotion

* GBI can support with IP, Legal & Accounting services as required

Why GTI?

A roadmap for tech deployment

Showcase, Connect, Demonstrate, Deploy

Display & Discover

- Global Technology Interface™(GTI™) for tech promotion and discovery
- Connect with global markets saving time and money for initial market discovery
- Global marketplace for businesses to reach partners, investors and end customers
- Portal to learn and collaborate across geographies
- Business & innovation portfolio for entities seeking investments

Virtual

Develop

- Customized visits to markets to meet key project opportunities and relevant stakeholders
- Identification of Project opportunities, Customers and Partners
- Insights into the market for technology, its feasibility, assessment and positioning
- Tech Localization

Deploy

- In Country representation
- Technology Management
- Eco System Development for Technology Deployment
- Capacity Building and pilot demonstration
- Government Liaison
- Strategic Financing & Investment Consulting

Physical

Global Technology Interface™ (GTI™)

Display and Discover



Reference: anihontas.wordpress.com

A portal enabling global
collaborations

www.globaltechinterface.com

Provides a platform for early market discovery by showcasing technology and discovering new markets with an objective to foster collaborations while saving time and money

Tech Displayer – Tech Seeker

Connect

Facilitate

Identify early opportunity
open innovation

The Online Tech Interface

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Tech Showcase 1

Swedish Wind Company exploring licencing opportunities in India.

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Profile



Name : Energy Converting Wind

Profile / Business Summary : Energy Converting Wind AB (ECWind) based in Olofstmr, Sweden, they are looking to trans...

Development Stage : Already on the market

Sector type : Clean Technology Industry and Services

Type and Size of Partner : Industry SME 50-249, Industry 250-499, Industry > 500, Industry MNE >500,

Turnover/Fund : 1-10M

Sectors Followed : No sector followed.

PRODUCT



Salient features of the ECWind 55 include: No gearbox, which helps to make the turbine quieter, resulting in fewer moving parts to maintain and no need for changing the oil Enhanced output by using a Synchronous Permanent Magnet generator Automatic pitch control and rotor speed Automatic yaw control Control box incorporated into tower Output and fault monitoring via GSM or internet

VIDEOS

ECWind 55

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Connect To Expert

Tech Seekers: Opportunity for Technology Showcasers

Global MNC seeking wet waste management technology for India

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Profile



Name : Seeking Wet Waste Solutions

Profile / Business Summary :

Development Stage :

Sector type : Clean Technology
Industry and Services

Type and Size of Partner : Industry
SME <=10, Industry SME 11-49,
Industry SME 50-249, Industry 250-
499, Industry > 500, Inventor, R&D
Institution, University, Other

Turnover/Fund : NONE

Sectors Followed : No sector
followed.

Opportunity description

A large German multinational corporate is seeking Wet Waste Management technology solutions for the Indian market. They are one of the worlds leading suppliers of technology and services and they are seeking to collaborate with start-ups, SMEs and R&D organizations to exclusively commercialize decentralized solutions (to be used at individual homes or in communities such as apartment complexes) that can treat kitchen waste at source in India.

Technology Partner requirement

Possible forms of collaboration: Joint development, License / sale of patent or IP to develop products, Collaborative R&D Criteria: User friendliness minimal intervention from the user, Cost effective, Localized in scale, Odorless, Compact solution - integrated with the kitchen work flow, Accelerated conversion process from waste to resource We are inviting interested start-ups, SMEs and R&D organizations to partner and deploy Decentralized Wet Waste Management products / solutions commercially in India. Please fill up the attached questionnaire.

Subscribe

Connect To Expert

GTI™ - Programmatic Scaling of Tech Deployment

- Will engage and manage **100 technologies** / entities per annum.
- Facilitate international **15 business collaborations**
- Facilitate **10 international collaborative research and research consortium development** projects.
- Plan and develop a calendar of weekly, monthly and **yearly activities** to promote and develop the global platform

GBI – Contact



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